

JOB VACANCY:

PLANNING & BUSINESS DEVELOPMENT MANAGER

Sector:	Environmental Consultancy
Location:	Bristol
Position/Function:	Planning & Business Development Manager
Salary:	Negotiable on experience (profit share options will be considered)
Start date:	April 2011
Contact:	enquiries@thelandmarkpractice.com

The Landmark Practice is an established and well-respected independent consultancy, supporting public and private sector developments on all aspects of development management, environmental planning, landscape/design, ecology and management. The project sectors in which we are involved include masterplanning and assessment for renewable energy, leisure, retail and residential developments.

We are seeking a professional planner/surveyor with solid technical experience and a demonstrable track record in business development to take a leading role in our practice. This is a fantastic opportunity for someone with drive and ambition to further develop our planning function, underpinned by the confidence to work autonomously and the technical ability to deliver complex projects.

The successful candidate will be expected to take a proactive role in promoting the business and identify opportunities for planning-led instructions. Strong negotiations skills and commercial awareness will be imperative. We are inviting planning professionals with previous or current consultancy experience to apply, ideally gained within the Bristol or wider South West marketplace.

Core responsibilities of the position will include:

- Developing the embryo planning team. This has now solid foundations and significant potential, benefitting from an existing client base and an extensive network of contacts.
- Leading the in-house development management service including planning applications/appeals, coordinating EIA projects, legal agreements and compliance issues
- Working with directors to develop and execute bid strategies including entry into new sectors and geographic markets
- Working with the directors to identify, appraise and develop new business opportunities, relevant public tenders and potential project partners

- Supervision/support of junior members of staff on planning issues and delivery of integrated services

The key candidate requirements for the role are:

- A confident, positive and proactive approach
- Appropriate degree/professional qualification(s)
- A minimum of 7 years post qualification experience
- RTPI or RICS (Planning & Development) Professional Membership
- Expert knowledge and experience in all aspects of the development management system
- Understanding of EIA, best practice guidelines, environmental assessment methods and relevant case law
- Excellent project management skills
- Ability to work both alone and as part of a team
- Excellent client liaison and communication skills
- IT skills with knowledge of full Microsoft Office package.
- A full UK driving licence

In return, the Landmark Practice offers an outstanding working environment and recognises the importance of maintaining an appropriate work-life balance. We will always consider flexible working arrangements for the right candidate but job-sharing is not possible for this role. We also believe that success deserves to be rewarded and remuneration will reflect profitability and commitment.

Prospective candidates should declare their interest in the role by sending a full CV, plus cover letter if necessary, via e-mail to: enquiries@thelandmarkpractice.com

Closing date for applications: **30/4/2011**